

## RedSpam wins prestigious contract – Changing of the Old Guard?

### RedSpam selected to protect critical network due to unique commercial proposition.

London, UK, May 16, 2013 – RedSpam – a leading DDoS managed service provider– today announced that they had secured a significant contract from a large European organisation to provide Distributed Denial of Service (DDoS) protection, enabling the client greater choice, availability and flexibility based on a commercial model that drives peace of mind and considerable cost savings.

Facing a myriad of highly sophisticated requirements, the client needed to bolster its core network security requirements to ensure it met the increased challenges and sophistication of DDoS attacks now and in the future. Furthermore, the required security solution had to be scalable and highly reliable in order to route Internet traffic from its business critical sites to guarantee uptime.

The tender process ensured a very robust framework, highlighting specific areas of consideration. Through the process RedSpam demonstrated the system performance, security and countermeasures capabilities of the solution leveraging its multi-layered ‘best of breed’ architecture. RedSpam’s solution is based on a combination of world class hardware and software solutions combined with their own mitigation technologies encompassed within a single management framework to offer clients a world class protection service.

Fundamental to the final decision was RedSpam’s fixed fee commercial proposition based on a ‘No Overages’ approach providing the client the necessary comfort to ensure that they are not faced with additional charges pertaining to the size, duration and the number of attacks during the lifecycle of the contract.

Rob Harrison (RedSpam Head of Security Services) noted “RedSpam’s high performance DDoS managed solution enabled our client to ensure they had the latest DDoS technology and expertise underpinned by a rigours SLA. Furthermore, our unique commercial model ensures that clients know exactly what they will pay during the term of the contract – there are no hidden extras.”

RedSpam have continued to disrupt the current Status Quo in the managed DDoS service provider market, highlighting the need to provide enterprise organisations a different approach ensuring greater transparency and value add services.

RedSpam provide fully managed 24x7x365 DDoS protection and mitigation solutions that prevent targeted malicious attacks from reaching organisations’ infrastructure. RedSpam offer a breadth of solutions, services and technologies and a wealth of experience that helps protect and secure any organisation.

#### About Redspam

Redspam is the 24x7x365 fully managed application layer and volumetric DDoS solution that prevents targeted malicious attacks from reaching your network or E-commerce trading infrastructure. The integrated three dimensional technology design stops exploits of critical vulnerabilities and advanced hybrid application level attacks from reaching your network. Redspam

offer the only UK based DDoS mitigation service on the market that is complete with high capacity dual UK scrubbing centres. With a unique pay-as-you-grow pricing model of fixed monthly fees with no overage charges, Redspam provides rapid timescales to mitigation with 15 minute service level agreements (SLA's) available. Built using resilient carrier grade architecture, Redspam provide both cloud and on-premise managed mitigation services eliminating additional capex infrastructure requirements. All solutions are underpinned by robust and accountable SLA's. Redspam is part of the Ampito Group a leading provider of technology solutions, cloud services and digital media.

For more information please visit our website: [www.redspam.com](http://www.redspam.com)